HOPE GROW R SPIN

A Life of Possibilities Annual Report 2019 • spininc.org



Dear SPIN Members,

Is there anything more important to the quality of the services SPIN provides than the quality of the people providing those services? Research shows that well-trained, properly credentialed employees with years of service provide far better service than those who are not properly trained and credentialed and who have excessive turnover. We would all respond by saying, "Of course, I knew that without hearing about the research. It just makes sense."

It is why so many families come to SPIN. They hear we have high quality employees, are a Top Workplace and have managers and leaders who care deeply. They come for quality services, quality environments and a culture that is People First. SPIN has been dedicated to developing and supporting quality employees for decades.

The stories in this year's Annual Report are filled with shining examples of how SPIN employees bring the culture of People First, quality services to each person. Through true partnerships in caring and giving, we see people thrive and grow beyond what we may have once thought possible. At SPIN we are in the People Possibilities business, and we are grateful to our team for making it all happen.

This Annual Report is dedicated to our quality employees and to our quality SPIN community – we can't do Possibilities without you!

Sincerely

alk

Kathleen McHale President & CEO

udy

Judy Dotzman Executive Director



Corporate Board

Directors

David Armbrister

Lamont Bates

Theresa DelloBuono Not Pictured

Shuvankar Roy

Megan Russell

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Immediate Past Chair Marie T. Leonard

Treasurer/Financial Secretary Frank Breslin Not Pictured

Secretary Kathy Neumeister

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Love is in the air! Joel and Debra are celebrating their 27th anniversary! They met at "Friends Helping Friends" where their Direct Support Professionals introduced them and it was love at first sight. After almost three decades their relationship is a model for all. They call each other "honey bun" and pamper each other with small gifts every chance they get.

With help from those who know them best, Joel and Debra enjoy spending quality time together on their dates to favorite restaurants or movies, walks in the park, attending special events and celebrations and their daily phone calls planning their next time together. Most recently they attended the FOP Prom and spent a magical evening, beautifully dressed and danced the night away. This love story grows stronger every day!

A Love Story

Joel and Debra



A Story of Hope

Ilya

Every family wants their child to reach their full potential and SPIN partners with our families to achieve this outcome. Hannah, Ilya's mother, wanted help with her son's challenging behavior. He would protest, scream and throw things to the floor when he wasn't happy or wanted something. Ilya's teacher recommended that Hannah pursue Applied Behavior Analysis, or ABA services. Hannah was reluctant to try ABA because she had heard it was too directive and structured. Hannah read more about ABA and reached out to SPIN.

Since beginning ABA, Ilya is now listening to directives, sitting in his seat, helping out at home, playing safely with toys and speaking more in both English and Russian. While Hannah said it was difficult at first to start something new, she now reports, "We have more hugs. It's always better when you give positive reinforcement and he loves it."

Opening Doors Joe, Amber, Julia & AlNisha

Joe, Amber, and Julia each came to SPIN looking to get involved in the community, make new friends, and obtain competitive employment. Direct Support Professional, AlNisha McFadden, supported them to learn the importance of self-advocacy, working as a team, listening to and respecting the choices of others, and conflict resolution.

Each week, they volunteer at Meals on Wheels delivering meals to people in their local Lehigh Valley community. They volunteer in area nursing homes leading the rhythm circle with the residents, customizing birthday celebrations, and hosting bowling activities. Everyone looks forward to their visits and they have built wonderful relationships.

Through volunteering and AlNisha's guidance, they have each learned skills needed to gain competitive employment. Amber is now employed at Potts Doggie Shop. Joe started working at Wawa and Julia at the Inside Scoop. AlNisha's incredible support opened doors to a life of possibilities.



Speaking up for Quality

Matt Kolla

This summer, Matt Kolla, Assisting Director for SPIN Drummond's Early Childhood Services graduated from the Pennsylvania Office of Child Development and Early Learning (OCDEL) Policy Fellowship. This was a yearlong program on the state legislative process which prepared Matt to advocate for early childhood services.

According to Matt, "My most exciting experience was preparing for and conducting legislative visits. It gave me the confidence to advocate for early childhood education and for early childhood educators."

The latest exciting development, is that Matt was named to Pennsylvania's Pre-K Counts/Head Start Advisory Committee. The committee's purpose is to advise OCDEL about the Pre-K Counts and Head Start programs. Matt will bring his knowledge, experience, and perspective to this important body while continuing SPIN's advocacy on behalf of all children, early educators and support staff.

In 1999, at a time when many were choosing to attend non-integrated programs, Donny knew he wanted to work, earn his own money, and he knew that he LOVED movies. He pursued his employment goals and now, 20 years later, he is a cornerstone of United Artist Theatre and a valued team member. He happily welcomes movie goers to the theatre and ensures they have purchased the correct ticket and directs them to the theatre.

Donny is a well-respected and dependable employee! He knows the ins and outs of the theater and is often called upon to help train new team members and provide extra support to his team during new movie events. Working at United Artist has not only made Donny a familiar face at work, he is also frequently recognized outside of work too! Donny has made many friends and new connections through his job at United Artists.

Donny is a trailblazer! He believed in himself and knew that he wanted to work! He is proof that with hard work and determination; you can not only find a job, but you can build a career that you love!

Magic at the Movies

Donny



A Story of Growth

Adan

If you met Adan a few years ago, you might have seen him screaming, crying and yelling if he didn't get to use a phone or go to a preferred store. He didn't have the skills to cope with not getting something that he wanted. Adan's family connected him to SPIN's Outpatient Clinic, Summer Therapeutic Activities Program (STAP) and Applied Behavior Analysis (ABA) services.

Through the use of strength based programming and the transfer of skills to Adan's family, Adan's team now reports that he uses coping skills to manage his emotions and express them verbally. He answers questions and loves to try new things. He demonstrates leadership skills and helps to tidy the classroom up. Adan loves to help others and was deemed the "classroom assistant" during STAP this summer. Adan is a shining example of children continually learning and growing!

Living a Healthy Lifestyle

J

Wanting to make changes in his life, Jason committed to a healthy lifestyle by investing in a holistic approach and connecting to SPIN's DREAM Team strategies: Drink Water, Relaxation, Eat Healthy, Awareness of health risks and Move. Jason has a great team that teaches, encourages, demonstrates, and motivates him to lead a healthy life.

One of the first strategies Jason's support staff implemented was to teach him how to follow his My25 menu and shop for healthy food options. Now Jason looks forward to his weekly weight check in that is accompanied by a delicious healthy smoothie! Jason's support staff also engage him in meaningful activities, stretching him to be more physically active. Jason's hard work and dedication has paid off with the phenomenal result of a 75 pound weight loss! His team is giving their all to help Jason achieve these wonderful outcomes and transform his life.

Jason



A Tradition of Giving

Kain Family

Bonnie and Tim Kain came to SPIN when their daughters began to receive support, each at the age of 3! The Kain's and their extended family quickly embraced our culture and came out in full force, participating in Possibilities in the Park 5K as Keira's Puzzle Pieces.

Unfortunately, their world changed in 2015, with Tim's tragic passing. Bonnie continued to demonstrate the value of giving that she and Tim shared when she and her son, Aidan, surprised us on December 11th – what would have been Tim's 45th birthday! They decided to pay it forward to honor their husband and father; generously donating art supplies, snacks and a monetary contribution to help fund a sensory swing. Their participation continues with Keira and Kelsey, loving Camp SPIN, which was created by our original families.

Family has always been SPIN's legacy. We thank the Kain's for continuing this tradition! Beginning in 1970 and continuing today, families are the foundation for the many possibilities we enjoy!

Sharing Life One Day at a Time David & Lamont

David and Lamont share their lives in a way that is an example to all. Lamont opened his home, his loving family and his life to David, increasing his independence and creating an environment with many opportunities for growth.

Lamont has become a great friend to David, listening when he needs an ear, and coaching him when he needs help. Through Lamont's support, David now travels on his own, has pursued and gained employment, built relationships and embraced new and exciting experiences. David takes pride in all that he does, and knows that Lamont will be there to support the decisions he makes.

Lamont and David are well-known members of their community. Together they are respected, involved members of the SPIN Corporate Board and play a significant role in the governance of SPIN. David's mom, Cheryl, is in awe of Lamont's support of her son. She believes that Lamont helps David to maintain an active social life and have an elevated role in self-advocacy.

David and Lamont's Lifesharing journey grows in new directions each day.



The Power of Partnerships

With their energetic personalities, innovation and enthusiasm to learn, students are a true benefit to all of us at SPIN Community & Fitness. We value our partnership with several schools and universities, as we benefited from over 9,500 hours of volunteer services this year. Nursing students from LaSalle, Drexel, Holy Family, and Gwynedd Mercy educated participants about health and wellness in addition to communicating the DREAM TEAM philosophy across our organization.

Eleven Therapeutic Recreation students from Temple, Indiana, and Michigan State Universities used the power of activities to increase independence, develop leisure interests and skills, and explore the idea of employment through recreation. Occupational Therapy students from Jefferson, Temple, and University of the Sciences learned the value of working with an interdisciplinary team and leading effective groups. We also engaged with teens as High School groups from New Foundations, Solebury School, and Villa Joseph Marie worked alongside adults in our program, allowing them to see the value and potential in people of all abilities.

SPIN RECOGNITION

TOP WORKPLACES 2019

Philly.com, The Philadelphia Inquirer and Daily News SPIN came in 7th and was named a Top Workplace for the tenth consecutive year

POINTS OF TRANSFORMATION AWARDS

The City of Philadelphia Department of Behavioral Health and Intellectual disAbility Services Habilitation Award - Tara Abrams Kathy Sykes 'It's All About Community'' Award - Bea Cooper LifeSharing Award - Bennie Council Residential Award - Monica Lewis

KEYSTONE STARS

Pennsylvania Office of Child Development and Early Learning Awarded the highest quality ratings for our early childhood education programs

When we take the time to recognize a job well done, we promote a positive culture of productivity, performance excellence and engagement.



WE ARE WORTH IT AWARDS

Pennsylvania Advocacy and Resources for Autism and Intellectual Disability (PAR) Self Advocate Employee of the Year -Jason Bradeur Employer of the Year -Antonio Lugo, Amy's Hallmark shop at the Palmer Park Mall

BRIGHTER FUTURES AWARDS

The City of Philadelphia Department of Behavioral Health and Intellectual disAbility Services

> Gloria Bredell Mary Burns Mildred Curley Anthony Moody

THE ALLIANCE OF COMMUNITY SERVICE PROVIDERS DSP AWARDS

The Creativity Award -Shelia Bruchbocker

Statements of Financial Position

	Year Ended June 30, 2018	Year Ended June 30, 2017
Assets		9 - 9 - 1
Current assets we expect to use in one year	\$ 12,921,803	^{\$} 12,599,452
Net book value of property, building and equipment	\$ 21,024,010	\$ 20,660,151
Total Assets Available	^s 33,945,813	\$ 33,259,603
Liabilities and Net Assets		
Obligations for the coming year	\$ 6,801,398	\$ 6,839,228
Obligations to pay through 2038	\$ 9,831,032	\$ 10,121,263
Total Obligations	^{\$} 16,632,430	\$ 16,960,491
Leaving Net Assets of		
Unrestricted	^{\$} 17,246,451	\$ 16,234,180
Permanently Restricted	\$ 66,932	\$ 64,932
Total Net Assets	^{\$} 17,313,383	^{\$} 16,299,112
Total Liabilities and Net Assets	\$ 33,945,813	\$ 33,259,603

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Statements of Activity

	Year Ended June 30, 2018	Year Ended June 30, 2017
Revenues		
Commonwealth of PA/Office of Developmental Programs	\$ 54,907,871	\$ 55,231,869
Special Education Pre-School Grants	\$ 2,436,129	\$ 2,593,520
Philadelphia Community Behavioral Health	\$ 6,847,051	\$ 6,632,407
Head Start/PreK and Other Federal, State and Private Grants	\$ 4,594,184	\$ 3,922,769
Service Contracts and Other	\$ 3,564,200	\$ 2,625,060
Net Contributions	\$ 285,267	\$ 354,467
Total Revenues	^{\$} 72,634,702	^{\$} 71,360,092
Expenses		
Program Services	\$ 65,120,231	\$ 64,823,674
Administrative and Fundraising	\$ 6,500,200	\$ 6,321,294
Total Expenses	^{\$} 71,620,431	^{\$} 71,144,968
Change in Net Assets for the Year	^{\$} 1,014,271	\$ 215,124
Net Assets, Beginning of the Year	\$ 16,299,112	^{\$} 16,083,988
Net Assets, End of the Year	\$ 17,313,383	\$ 16,299,112

\$25,000+	\$2,500- \$4,999
Sharon & Joel Koppelman	Barbara & Neil Demchick
Aetna	Kathleen & Robert Dougherty
Rite Aid Foundation KidCents	Joe Feola J&C Automotive Service Center
\$10,000-\$24,999 Ken Karle	Richard & Lyn Greenfield
Willits Pharmacy	Jennifer & Michael Hughes
Services, Inc.	Paul & Theresa Joyce
Frank Menna	Luanne Maloney
Trinity Asset Protection, Inc.	Gloria & Kieran McKenna
Andrea & Geoffrey Temple Geoffrey W Temple Family	Kieran McKenna Flooring, Inc.
Medical Associates	Thomas Morrison
Eric Tweer Republic Bank	Eleanor & John O'Brien
Comcast Foundation Comcast NBC Universal	Denise & Martin O'Rourke
	Patricia & Joseph Parisi

\$5,000-\$9,999

Crum & Forster

Bryan & Linda Bartleson Bartleson Electric, Inc. Annemarie Clarke & David Buch Judith & Douglas Dotzman Eric Drossner The Haverford Trust Company Greg & Megan Grant Alliant Insurance Services, Inc. Scott Koerper Scott Mechanical Mindy Lederhandler Lutts & **Robert Lutts** Remax Keystone Kathleen & Robert McHale Edward Schuman & Amy Zucker Arlington Heritage Group

\$1,000-\$2,500 Croom & Lyle Beatty

Ronald & Dina Schwartz

Colonial Nissan

Mat's Pharmacy &

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Agency Employees

Giant Food Stores

Philadelphia Federal

Credit Union

Company, Ltd.

Superior Restoration, LLC

Community and Social

Johnson, Kendall & Johnson

Tarken Recreation Center &

Tarken Advisory Council

Zelenkofske, Axelrod &

Paypal Charitable Giving Fund

Medical Supply

Joe Zeltner

Mathew Slakoper

Giving Partners 1/1/18-6/30/19

Theresa DelloBuono Ledgewood Jonathan Demchick Susan Fellows Susan Ivey Joseph Kain Thomas Krajewski Joel & Janice Kramer Kramer OB/GYN Associates Charles Lassoff CRL Lighting Agency Wayne Losinno Edward Millio Millio Event Group Janice & Joseph Mongan Chester Orzechowski & Angela Jannelli Steven Pepper Diane & Richard Peterman George & Patricia Poporad Infectious Disease Associates Deborah & Jon Ridge CJ Romano Tozour Energy Systems Gregory Rossi Rossi Plumbing and Heating LLC Flossie & Dick Snyder LifeSport Fitness Resource Center David & Patricia Valeno Remax Access AstraZeneca Fidelity Burglar & Fire Alarm Company Inc. Gwynedd Mercy University Alex Valeno Run Jefferson Health Kingsbury Ocean City Police Officers

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Giving Partners 1/1/18-6/30/19

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Weintraub Brothers Company	Michael & Amai	
Jeffrey Weiss	Frank Dellisanti	
Jen Williams	Representative G	
Mark Zinman	DiGirolamo	
Betz Plumbing & Heating	Representative M	
Boehm's United	Michele & Kevir	
Church of Christ	Brian Edwards	
Burns Funeral Home, Inc.	Celia Feinstein	
Citizens Bank	William Fitzgera	
Dunphy Ford	Carole Foley	
Emerald Business Supply, Inc.	Marcia Giarratar	
Franklin Mills Advisory Council Organization	Mary Lou Haug	
	Sharon & James	
George Washington High School Class of 1974	Angela Hoffman	
MobilityWorks	Pamela Hoffman	
Modern Plumbing and	Stephen & Mary	
Heating Company	Colleen Horcher	
Northeast Washer Service	Debbie Jordan	
ShopRite of Morrell Plaza	Bonnie, Adain, F	
Sweet Lucy's Smokehouse	Kelsey Kain	
Washington Savings Association	D. Webster Keog	
¢0.50 ¢ (00	Mark Kriger	
\$250-\$499	Jack & Carol Lei	
Alicia Armstrong	Marie Leonard 8	
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Michele Blackson

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\$50-\$99

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Grants

Rite Aid Foundation Aetna Voices for Health Comcast Foundation Keystone Stars Education and Retention Award Philadelphia Pre-K Grant PHMC Grant PA State Special Initiative

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Exelon Corporation Employee Giving Program

Boeing Company

Pfizer Foundation Employee Giving Campaign

United Way

Wells Fargo Community Support Campaign

Aetna Employee Giving Campaign

Vanguard Employee Giving Campaign

PricewaterhouseCoopers LLP

Ally Employee Giving Campaign

FedEx Employee Giving Campaign

UPS Employee Giving Campaign

Deloitte Employee Giving Campaign











SPIN EVENTS

Annual Membership Campaign SPIN Live Partners for Possibilities 50th Anniversary Celebration Golf Tournament SPINGO - A Lehigh Bingo Bash Stroll in the Play Park Boo & Brew 5K

HOPE GROW RASPIN

At SPIN, we value:

People First Professionalism Performance Excellence Productivity



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